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Threading the Needle

Presenting Risk to the Board of Directors

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01

Crisis

2

Reactive

3

Preemptive

04

Proactive

05

- Completely Reactive
- No measurement beyond that from audit
- You are called in to defend yourself



O1 Crisis Reactive

02

03

Preemptive

04

Proactive

05

- Still Reactive but improving
- Shift to focus on areas of concern
- Aimed at a risk, finding or subject area



O1 Crisis

Reactive

03

Preemptive

04

Proactive

05

- Not reactive but not yet proactive
- Security becomes a regular agenda item
- Known Knowns



O1 Crisis 02

Reactive

03

Preemptive

04

Proactive

05

- Security bar is being raised (but checkbox)
- Security expected by customers, media & analysts
- Known Unknowns



O1 Crisis 02

Reactive

03

Preemptive

04

Proactive

05

- Fully zoomed out view
- Focused on strategies and well defined goals
- Unknown Unknowns

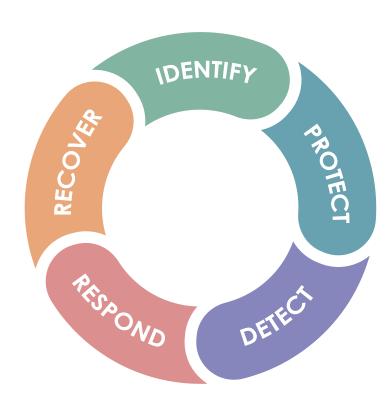


01 Crisis	⁰² Reactive	⁰³ Preemptive	⁰⁴ Proactive	⁰⁵ Anticipatory
Completely Reactive	Still Reactive but improving	Not reactive but not yet proactive	Security bar is being raised	Fully zoomed out view
No measurement beyond that from Internal audit.	Shift to focus on areas of concernAimed at a risk,	Security becomes a regular agenda item	Security expected by customers, media & analysts	Focused on strategies and well defined goals
You get called in to defend yourself	finding or subject area	Known Knowns	Known Unknowns	UnknownUnknowns

Common Board Cyber Security Content

- Third Party
- Vuln Mgmt
- Identity
- Phishing
- Incidents
- Asset Classification
- Business Continuity
- Physical Security
- Compliance
- Cloud / Cyber Trends
- Security Basics / MFA



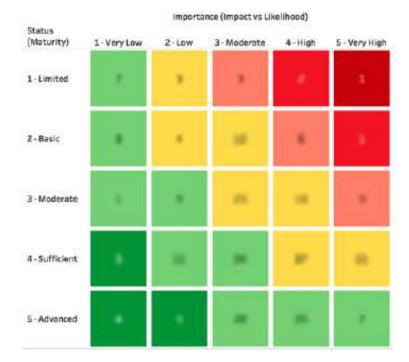


NIST Cyber Security Framework



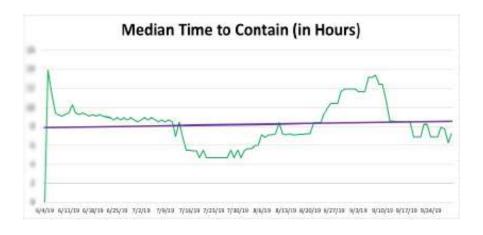
now.

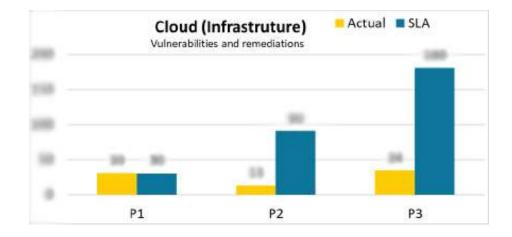
- Relate to your board
 - Don't speak in security terms
 - Connect to trends & strategies
 - Discussion, not presentation





- 1 Relate to your board
- 2 Show metrics with care
 - Focus on value, not readout
 - Can provides false sense of security
 - Automated, Dynamic reporting



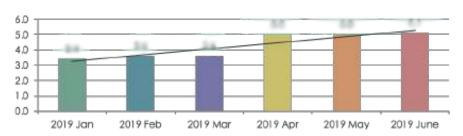




- Relate to your board
- 2 Show metrics with care
- **Minimize surprises**
 - Do your research
 - Plan for unknowns
 - Know Risk Appetite

now

Security Behavior Scorecard



Phishing Emails

Date	Click Rate	Data Entry Rate	Report Rate
Q3/18	XX%	X.XX%	XX%
Q4/18	X%	N/A	XX%
Q1/19	X%	%	XX%
Q2/19	XX%	X%	XX%

Summary

- Most boards are between being Preemptive or Proactive
- Greatest challenge is convincing the board to be Anticipatory
- Start introducing qualitative information
- Relate, show metrics with care, and minimize surprises
- Tip: Security best practices as a cyber maturity indicator
- Expect the bar for cybersecurity to continue to rise

Cybersecurity News

SmartBrief on **Cybersecurity**













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Thank you